RE3

INSTITUTE OF REAL ESTATE EXECUTIVE EDUCATION

Intensive Skills Enhancement for Professional Advancement and Leadership

Instructors: Coleman Rector, Mark Hassinger, Dave Sislen

GEORGE MASON UNIVERSITY | School of Business

Why you should consider RE3

The RE3 Institute was specifically developed to meet the needs of today's executive leadership.

Seminars are designed as intensive sessions that offer only the most relevant material from leading graduate MBA and MSRE programs to offer both technical and analytical skills; immediately improving your value in the marketplace.

Our faculty are selected not only for their professional qualifications but, more importantly, for their capacity to convey technical material in an engaging and interesting manner that blends real estate theory and practice.

How will Federal Budget Deficits Impact the Real Estate Market?

Will the GSA have a less significant impact as a tenant in the future? Will the cost of capital increase to all borrowers as a result of continuing federal deficits? What impact will these changing dynamics have on the CMBS market?

Get past the technical jargon to understand the meaning of financial equations.

1) What are the limitations of an IRR?
2) How would one measure risk?
3) What does an investment's projected IRR indicate regarding the scale of an investment?

Understand the limits of these resources and gain a valuable advantage in the marketplace.

RE3 Institute Seminar Series

In partnership with
George Mason University School of Business

Real Estate Enterprise: April 17, 2015

Real Estate Finance: April 24, 2015

Managing the Development Process: May 1, 2015

Real Estate Entrepreneurship: May 8, 2015

Current Case Studies: May 15, 2015

Seminar Series:	$2,975.00
Individual Seminars:	$700.00

REGISTER ONLINE:
Realestateseminarseriesspring2015.eventbrite.com
or call 703-993-9801 for more information

Certificate of Completion from George Mason University School of Business and CPE Credits Awarded

Seminar Locations:

George Mason University Arlington Campus
3351 N. Fairfax Drive, Founders Hall, Rm 322
Arlington, VA 22201

or

Attend remotely at the
Southwest Virginia Higher Education Center, Abingdon, VA